

Opto Circuits posts 15% Y-o-Y growth in Consolidated Sales for 9 months (YTD) FY13

Bengaluru, India | 12 February 2013:

Opto Circuits (India) Ltd., a leading developer and manufacturer of medical equipment and interventional devices for the global markets, today announced its financial results for the third quarter and nine months ending December 31st, 2012.

Highlights: Consolidated Sales & Profits

	9MFY13	Change
	Rs. Crs.	Y-o-Y
Net Sales	1940.9	14.6%
Net Profit	367.5	1.7%
Segment Contribution		
Medical Equipment & Consumables [Non Invasive]	80.4%	14.6%
Interventional Devices & Tools [Invasive]	19.0%	15.6%
Non Medical	0.6%	(17.3%)

Key highlights of the quarter:

Business updates – Corporate:

Appointed Mr. Srinatha A N as Company Secretary and Compliance Officer.

Received BBB+ (pronounced ‘BWR Triple B Plus’) rating from Brickwork Ratings for the parent Company’s fund based working capital facilities sanctioned under multiple Banking arrangements. The rating indicates a stable outlook.

Customer wins in the American and European markets - Chicago Metra, USA British Columbia Heart and Stroke Foundation, Red Cross (UK), etc.

AMDL Healthcare reinforced partner distributor presence in Bihar and Orissa.

Medical Equipment and Consumables: (Non Invasive)

Cardiac Science Corporation launched the Burdick® 4250 Holter recorder in the US—a wearable heart monitor half the size and weight of its Holter recorder predecessor.

AMDL Health launched Mediaid ventilators and anesthesia work stations at ISACON 2012. The products launched are Model AD Premium 910 Anesthesia Workstation, Model Vent Care 410 ICU Ventilator and Model Vent Mini Portable Ventilator.

Interventional Devices and Tools: (Invasive)

Tie up with a medtech company to enhance penetration in Asian markets for Dior® and Freeway® product lines.

NSE Symbol: OPTOCIRCU
BSE Code: 532391

Market Cap: Rs. 2596 crs*

*[*As per the BSE closing price as on 31st December 2012]*

Headquarters:

Bengaluru, Karnataka, India

Industry: Medical Technology

Key Products: AEDs, Patient Monitors, Cardiac Monitors, Vascular Diagnostics, Angioplasty Devices

Global Patents: 205; 129 pending applications

[As on 31st December 2012]

- FY2012 -

Consolidated Financials:

Net Sales - Rs. 2357 crs

Net Profit - Rs. 572 crs

EPS - Rs. 23.6

Employee Strength: ~1840

Added twelve distributors in the Indian market.

About: Opto Circuits (India) Ltd.

Opto Circuits (India) Ltd. (OCI) is a vertically integrated multinational medical technology Group that specializes in primary, acute and critical care products for the global markets. Group companies such as [Cardiac Science](#), [Criticare](#), [Eurocor](#), [Mediaid](#), [AMD L](#) and [Unetixs Vascular](#) are leaders in cardiac and vital signs monitors, emergency cardiac care equipment, vascular treatments and sensing technologies. Our USFDA listed and CE marked products are marketed in more than 150 countries and sold through direct and indirect sales channels across many emerging and developing economies.

We've been ranked in Forbes' *Asia's 200 Best under a Billion* lists in 2008, 2009 and 2011. For more information, please visit www.optoindia.com.

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