

BSE: 532391

NSE: OPTOCIRCU

Market Cap:

Rs. 5547.24 Crs *

*As on 30th June 2011

Company Vitals

- Established in 1992, headquartered in Bengaluru, Karnataka, India; presence in an evolving knowledge intensive medical technology industry
- Develops, manufactures and markets medical equipment and consumables (non invasive segment) and interventional devices & tools (invasive segment)
- Leader in cardiac and vital signs monitoring, emergency cardiac care, vascular treatments and sensing technologies
- 168 patents and 53 pending patent applications
- USFDA listed and CE marked products
- Markets – more than 150 countries; predominant in North America, Europe and BRIC

Products

Medical Equipment & Consumables

- Patient Monitors
 - Pulse Oximeters
 - Vital Signs Monitors
 - Respiratory & Anesthetic Care Monitors
- Diagnostic and therapeutic cardiology Devices & Systems
 - Automated External Defibrillators
 - ECG Systems
 - Stress Test Systems
 - Holter Monitoring Systems
 - Related Consumables & Services
- PAD Diagnostic Equipment
- Consumables
 - Sensors
 - Disposable
 - Reusable
 - Accessories
 - Components

Interventional Devices

- Cardiac
 - Bare Metal Stents
 - Drug Eluting Stents
 - Coated Balloons
- Peripheral Coated Balloons
- Replacement Implants
- Catheters

Brands

Quinton
Burdick
PowerHeart
CareCentre MD
HeartCentrix
Pyramis

eVision
Poet IQ
nCompass
nGenuity
eQuality
MediChek

Dior
Genius Taxcor
Magical
eMagic

Freeway
Genius Magic
Amadeus Supercross
eFlex

eTraq | Revo

Manufacturing Facilities

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USA (3), India (6), Malaysia (1)

Regulation, Approvals and Certification

- Each country has its own regulatory body, although certain countries accept FDA 510k and/or CE certification
- We currently have a number of FDA 510k (US FDA) listings and CE markings for Europe - for most products in our non-invasive product portfolio
- We have the CE marking for most products in our invasive product portfolio

Design and R&D

- Design and development facilities
 - Bonn, Germany
 - Bothell, Washington
 - Deerfield, Wisconsin
 - Waukesha, Wisconsin
 - Bengaluru, India
- Each wholly owned subsidiary is headed by a CEO or equivalent and has a Technology Manager who manages R&D
- Local universities are also used for some R&D projects
- OCI R&D division works for subsidiaries and also works on projects to be marketed by subsidiaries

Board of Directors

Vinod Ramnani - Chairman & Managing Director | Usha Ramnani - Executive Director
 Jayesh Patel - Promoter Director | Thomas Dietiker - Promoter Director
 Dr. Suleman A Merchant - Director | Dr. Anvay Mulay - Director
 Rajkumar Raisinghani - Director | V.Balasubramanian - Director
 Dr. William Walter O' Neill - Director

Key Subsidiaries

Company	Business	Country
Advanced Micronic Devices Ltd	India Distribution Co. for Non Invasive products	India
Mediaid Inc.	Manufacture of Pulse Oximetry products	USA
Opto Eurocor Healthcare Ltd.	Design, development, manufacturing and marketing of interventional cardiovascular and endovascular products	Germany & India
Devon Innovations Pvt. Ltd. & Ormed Medical Technology Ltd.	Catheters & Implants	India
Opto Cardiac Care Ltd.	Design, development, manufacturing and marketing of vital signs monitoring, anesthetic monitoring, peripheral vascular diagnosis & testing equipment and advanced diagnostic & therapeutic cardiology devices and systems	USA

Consolidated Financial Summary FY2011

- Net Sales: Rs. 1586 crores
- Net Profit: Rs. Rs. 367 crores
- EPS: Rs. 19.7